

FordSollers

Совместное предприятие
Ford Motor Company и Sollers

Ford Sollers Elabuga Limited
Liability Company

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To whom it may concern.

I am the Manufacturing and Plant Engineering manager for the Ford Sollers organisation for the new Engine plant in the Economic zone in Elabuga and have held this position since March 2013. I also serve as the site leader and technical director. In Elabuga my team have built what I consider to be one of the most modern engine production facilities in the world and certainly the best in Russia in terms of technology and layout. The plant has been visited by dignitaries from the Russian Federation and senior Ford Management and all have left deeply impressed by the facility.

My first contact with Stroytekhcom holding (STK holding) was during initial discussions in preparation for a fully transparent tendering process to be the lead installation contractor reporting directly to me. The competing tenders were examined by myself and my colleagues in the UK and STK were chosen as the preferred supplier. The tendering process was not just based on cost but based on several weighted criteria.

- Safety proposals
- Support team (including a translator provided 100% of the time)
- Technical capability.
- Site leadership proposal
- Cost
- Commitment.
- Past record

I can also say that STK won this tendering contest against western European construction companies my company normally uses.

With STK assistance and in many cases leadership the facility has been built to an exact and very compressed timetable and it's generally recognized as one of the most effective installations in my company.

Some typical STK work content:

Stripping out of old facilities

- Making good the floor building and roof
- Unloading storage and transport of new equipment
- Marking out floor positions of new equipment
- Transport of equipment to the final position
- Connection of water, compressed air, coolant and electricity from the central utilities to the machines.
- Supporting modification work.
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The work has been carried out to exacting Ford and Russian Federation Standards and meets all current and future predicted legislation. It was delivered safely(there were no recorded injuries to employees) in budget and on schedule. The site leadership team met with us daily and supported and executed our decisions efficiently, enabling work to progress at a consistent and speedy rate. A weekly review was held with senior leadership from STK to review progress and to allocate resource to priorities.

I would support using STK again for any future projects in our Company.

Brian Templeton,

Area Manager and site Technical Director

